THE MAGNIFICENT MILE® ASSOCIATION MICHIGAN AVENUE DISTRICT | CHICAGO



Í U C **00/T** 2023



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Letter from our President and CEO and Board Chair

DEAR MAGNIFICENT MILE ASSOCIATION MEMBER,

2023: A YEAR OF PROGRESS

Members of The Magnificent Mile® Association, thank you for your continued support! 2023 saw significant progress in reinvigorating The Magnificent Mile® District. We grew our relationships with city and state legislators, saw strong visitor growth and improved sentiment, welcomed exciting new stores, and bolstered security on The Avenue thanks to your support along with SSA 76's resources. We also saw more of our members participating in our committees and events. Nearly 2,500 tickets were sold to our 19 events, showcasing our dedication to member engagement.

ADVOCACY EFFORTS TAKE CENTER STAGE

We made significant strides in 2023 in the realm of advocacy. We fostered new partnerships and secured support from elected officials regarding crucial Business Improvement District (BID) legislation. We welcomed Senator Tammy Duckworth to our offices to discuss infrastructure and storefront activation needs, marking the first time a U.S. Senator has ever visited The Association's office.

SAFETY & SECURITY: A TOP PRIORITY

Safety remained a top priority in 2023. National Night Out, sponsored by the SSA, saw hundreds of families enjoy games, snacks, and fireworks. Additionally, the SSA funded the first-ever Magnificent Mile Visitor Center, staffed by friendly "Ambassadors." Ambassadors were funded by a city contract (grant) provided to the Association. More than half of the SSA's budget supported private daytime and overnight security, resulting in 4,736 additional security hours. This focus continues in 2024 with additional private security and the addition of a dedicated Safety and Security Advisor.

COMBATING VACANCY RATES

While 2023 saw record-high vacancy rates, we remain proactive. We partnered with World Business Chicago for temporary storefront activations and secured a \$300,000 grant for attracting long-term retailers in 2024. We're also re-engaging our Retail Broker Council to support property owners and brokers in filling vacancies.

POSITIVE MOMENTUM: VISITORS & SENTIMENT

Despite challenges, visitor traffic is very encouraging! Over the past three years, there's been a 68% increase in visitors to the District and a 94% increase on North Michigan Avenue. Additionally, consumer and media sentiment has shifted positively in 2023, highlighting the effectiveness of our social and media strategies.

2024: EXCITING CONSUMER ACTIVATIONS

We have four exciting new consumer activations planned for 2024. April brings "Spectrum," an interactive wave installation at 875 North Michigan. We'll also unveil "The Magnificent Mile™ Tulip" with a media event and baptism ceremony in April. The "Flight of Butterflies" sculptures will be in the gardens in May and The Magnificent Mile® Art Festival will return in June.

LIGHTS FEST 2023: A RECORD-BREAKING SUCCESS

The Wintrust Magnificent Mile Lights Festival® enjoyed its most successful year ever in 2023, generating a recordbreaking \$31.7 million in revenue. We're planning even bigger and better things for 2024, including enhanced fireworks, well-known talent, giant helium balloons, and a dedicated lead parade float for Mickey Mouse and Minnie Mouse from Walt Disney World® Resort.

This association is special and unique because of the incredible commitment and passion of our Board, members, and staff. We are grateful for the continued support and leadership and look forward to a very successful 2024.

Kimberly Bares President and CEO Justine Fedak Chair - Board of Directors (2023 - 2025)



2023 Year in Review: Top 10 Milestone Achievements





INCREASED OUR SAFETY EFFORTS AND CUSTOMER ATTRACTION PROGRAMS

With safety and security as our top priority, SSA #76 funded key security initiatives, which included off-duty foot patrol officers and overnight patrol cars. In just two months, these security resources have provided nearly 3,000 property and business checks and engagements with businesses and visitors. The SSA also sponsored National Night Out and funded street cleaning services so that The Magnificent Mile® shines brightly for visitors, residents, and employees.



The former newsstand on the corner of Chicago and Michigan avenues was reborn into The Magnificent Mile® Visitor Center in May. With funding from SSA #76, we signed a lease with JCDecaux to convert the stand into a vital resource for visitors, employees, and residents of the district. The Visitor Center serves as an information hub for visitors and residents.



This year, we secured grant funding to revitalize vacant storefronts along Michigan Avenue. The three activations were cUkraine, Rendez-Vous Chicago, and the Cultural Exchange Market. Looking ahead, we plan to continue supporting the attraction of retail and other operators to the District.

Our Year in Review highlights the Top 10 Milestone Achievements for 2023.

AT THE WINTRUST MAGNIFICENT MILE LIGHTS FESTIVAL®

The Wintrust Magnificent Mile Lights Festival® created the greatest economic impact for The Magnificent Mile® District in the 32 years of its existence. The 2023 festival generated \$31.7 million in business sales. Additionally, we set a record for the most number of holiday sweaters at a parade. We counted 3,948 sweaters!





5

RECOGNIZED 5 BEAUTIFUL PROPERTIES AT OUR FALL LUNCHEON

This year, we reintroduced our highly coveted Beautification Awards. Our dedicated Public Way Committee hosted quarterly walks to evaluate the stunning garden beds along Michigan Avenue (Oak Street stretching south to the Chicago River). During our Fall Luncheon, we proudly recognized 669 N. Michigan Avenue, 875 N. Michigan Avenue, and 625 N. Michigan Avenue properties for their outstanding efforts in creating a visually appealing Avenue as well as 401 N. Michigan Avenue and 505 N. Michigan Avenue for their exceptional designs.

EXPANDED ADVOCACY EFFORTS

We broadened our advocacy reach and deepened community engagement, holding productive meetings with numerous district, city, county, state, and federal representatives. We were honored to host Senator Tammy Duckworth at the Association's office, which was the first-time a U.S. Senator has visited The Magnificent Mile[®] Association. These high-level engagements mark a new era of partnership for The Magnificent Mile[®], paving the way for continued growth and success.

MOVED INTO A NEW OFFICE AND EXPANDED OUR STAFF

After spending more than 30 years in our 4th floor office, at the start of the year we relocated to a refreshed space two floors up at the start of the year. In addition to our office upgrade, we welcomed three new staff members: Francesca Loise, Marketing and Strategic Partnerships Associate, Marshun Tolbert, Governmental Relations Manager, and John Schellenberg, Office Manager. Our expanded staff and fresh office space serve as a true reflection of our continuous growth and success.





SHOWCASED OUR DISTRICT AND CO-HOSTED THE 2023 INTERNATIONAL DOWNTOWN ASSOCIATION CONFERENCE

SSA #76 and The Magnificent Mile® Association sponsored the International Downtown Association's 69th Annual Conference & Marketplace in Chicago. More than 1,400 influential leaders from cities around the world gathered to discuss emerging trends in place management and left with practical solutions to implement in their own cities. We conducted two sold-out tours highlighting eight of our exceptional member businesses on Michigan Avenue, giving participants a firsthand experience of the innovative strategies and initiatives that continue to support the district's recovery.

9

HOSTED NATIONAL NIGHT OUT ON MICHIGAN AVENUE

The Magnificent Mile[®] District hosted this year's National Night Out in partnership with the Chicago Police Department Districts 01, 12, and 18. SSA 76 also sponsored the event where a record 6,000 people attended the family-friendly activities in Pioneer Court.





RENEWED OUR SISTER CITY AGREEMENT BETWEEN OSAKA, JAPAN

Mayor Hideyuki Yokoyama of Osaka, Japan, and other Osaka officials visited Chicago and celebrated the renewal of the Memorandum of Understanding (MOU) between The Magnificent Mile® in Chicago and Midosuji Boulevard in Osaka. This partnership signifies our joint commitment to foster economic growth, cultural exchange, and vibrant tourism on our respective iconic boulevards.

SSA 76 2023 Achievements



\$381,000

invested in private safety and security needs on North Michigan Avenue

56% of the 2023 SSA budget allocated to safety and security efforts



Former CPD Commander staffed from January - October to spearhead our private safety and security efforts and work with law enforcement agencies to shore up resources for The Avenue 4,736

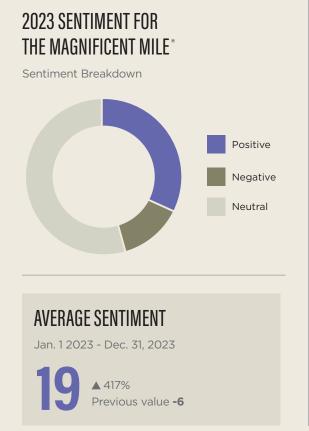
hours of private security coverage including off duty law enforcement and overnight patrol cars

Paid for overtime for the Ambassadors to ensure additional coverage during peak tourist periods

Press & Sentiment

DISTRICT SENTIMENT

In 2023, the Association implemented a multi-pronged strategy to improve public perception of The Magnificent Mile[®]. This included monitoring media sentiment and consumer opinions, engaging in media outreach to highlight positive developments, and utilizing social media to showcase the district's beauty and attractions. These efforts resulted in a shift in overall sentiment from negative to positive.





Kimberly Bares, President and CEO of The Association and Tim Crane, CEO of Wintrust, on WGN Radio 720 Business Lunch.



Justine Fedak, Association Chair, interviewed by CBS News Chicago

THE MAGNIFICENT MILE[®] SENTIMENT TREND



Sentiment analysis is a natural language processing (NLP) technique that determines if the emotional tone of a message is positive, negative, or neutral.

Member Listings

142 E. Ontario Street Building 150 N. Michigan Avenue Building 21C Museum Hotel Chicago 227 E. Ontario Building 353 N. Clark Street Building/CBRE 360 CHICAGO 401 N. Michigan Avenue Building 444 N. Michigan Avenue Building 500 N. Michigan Avenue Building 535 N. Michigan Avenue Condominium Association 545 N. Michigan Avenue Building 600 N. Michigan Ave Building 625 N. Michigan Avenue Building 633 N. St. Clair Building 664 N. Michigan Avenue Building 669 N. Michigan Avenue Building 676 N. Michigan Ave Building 676 Restaurant & Bar 680 N. Lake Shore Drive Building 700 N. Michigan Avenue Building 701 N. Michigan Avenue Building 73 Fast Lake 737 N. Michigan Avenue Building 875 N. Michigan Avenue Building 900 North Michigan Shops 919 N. Michigan Avenue Building

A

A Long Swim ABC 7 Chicago AC Hotel Chicago Downtown Ace Bounce ACME Hotel Chicago Adorn Bar & Restaurant Aloft Chicago Mag Mile Aloha Print Group American Craft Kitchen & Bar American Girl AMLI Residential AMLI Residential Amlings Interior Landscape Ann & Robert H. Lurie Children's Hospital of Chicago Antunovich Associates Inc Aries Charter Transportation Arlo Chicago Aster Hall Aster Hall: 3 Greens Coffee & Bakery Aster Hall: Bar & Study Aster Hall: Food Hall LLC AT&T Ateema Media & Marketing Atlas Forms & Graphics AV Concepts

В

Baaba Holland Agency Balenciaga Ballet 5:8 **Bannerville** Basil M. Kromelow Beatrix River North Beatrix Streeterville **BELFOR Property Restoration** Bensidoun USA Bernard's Best Western River North Hotel BIAN **BIG Bar Big Bus Tours** Big City Chicken Bloomingdale's Blue Star Bar BluEdge **BluSky Restoraion Contractors** Bottega Veneta Brando's Speakeasy Brass Tack Breakthru Beverage Illinois Brioni S.p.A. Broadway In Chicago Broadway Playhouse at Water Tower Place Brownstone Realty & Development Bub City Bulgari Burdeen's Jewelry

С

Caffè Oliva Cartier Chicago Casa Bonita at Millennium Hall Céline Chicago **CELTIC Restoration Group** Chicago Architecture Center Chicago Blackhawks Chicago Cubs Chicago Fire Football Club Chicago Marriott Downtown Magnificent Mile Chicago Sports Museum Chicago Water Taxi Chicagoland Chamber of Commerce Chicagoland Retail Sector Center ChicagoRisk Inc Chicago's First Lady Cruises Choose Chicago Christian Dior Couture Christofle Chicago Chuan Spa City Club of Chicago **City Experiences** ClaimBuyout Clarence Davids & Company Clayco CloudBar СОАСН CocoBar **Colores Mexicanos** Company name Concierge Preferred Confluence Inc. Conquer Cancer **Constellation Energy** Coq D'Or Courtyard Chicago Downtown -Magnificent Mile Courtyard Chicago Downtown/ **River North** CTM Media Group Cubs Team Store Current

D

David Yurman Davis Harrison Dion Density USA Digital Authority Partners Dinner With A View DiVerde Dental Studio Do-Rite Donuts & Chicken Double Clutch Brewing Company s

Е

East Bank Storage Eataly Ed Debevic's Eduardo's Enoteca Edwardo's Pizza Eli's Cheesecake Company Elite Private Yachts - Chicago Elite Fma Embassy Suites by Hilton Chicago Downtown Magnificent Mile Employee Retention Credit Pros Encore Esports Trade Association Eurostars Magnificent Mile Hotel Chicago EXPO CHICAGO

F

Faegre Drinker Fairmont Chicago, Millennium Park Fannie May Fifth Third Bank Flight Club Darts USA Flood Brothers Disposal/ Recycling Services FlyOver Chicago Navy Pier Foley & Lardner LLP Four Seasons Hotel Chicago Fourth Presbyterian Church Fox Ford Lincoln Midwest Frankie's by the Slice Friedman Properties

G

Garrett Popcorn Shops Gene & Georgetti Gensler German American Chamber of Commerce of the Midwest Inc Gibsons Bar & Steakhouse Gino's East of Chicago Giorgio Armani Chicago GNP Realty Partners GO Airport Express Golub and Company Gotham Bagels Guidepost Montessori at Magnificent Mile

Η

Hanig's Footwear Harry Caray's 7th Inning Stretch, Mag Mile Harry Caray's Italian Steakhouse, **River North** Harry Caray's Tavern, Navy Pier Harvest HDR Inc Healy Construction Services, Inc. HEARN Hilton Chicago/Magnificent Mile Suites Home2 Suites by Hilton Chicago **River North** Hopsmith Chicago Hotel Chicago Hotel Saint Clair Hub 51 Hugo's Frog Bar & Fish House Hyatt Centric Chicago Magnificent Mile Hyatt Regency Chicago

L

IGS Plantscaping Group Il Porcellino Illinois Communications Sales Immersive Experiences, LLC Immersive Van Gogh Exhibit Chicago InterContinental Chicago Magnificent Mile InterPark ISAIA

J

Jacqueline Hayes & Associates Ltd Jake Melnick's Corner Tap Jameson Sotheby's International Real Estate LLC Jim Vondruska Photography Joe's Seafood, Prime Steak & Stone Crab Jones Lang LaSalle, IP, Inc.

K

K'Alma Spa Concepts and Management KD & CO Advisors Kellogg School of Management Kering Americas, Inc KLOA Inc KONE Chicago

L

LaCour Images Lakeshore Beverage Landcraft Design LLC Landscape Concepts Management Latimer LeVay Fyock, LLC LAZ Parking Chicago LLC Leopardo Companies Inc. Let's Go With Catie Keogh Lettuce Entertain You Enterprises Level Two Restaurant LH Spa LIFEWAY Lil' Ba-Ba-Reeba! Lirica Live Art International Lizzie McNeill's Pub LondonHouse Chicago, Curio Collection by Hilton Lookingglass Theatre Company Loro Piana

Louis Vuitton Chicago Michigan Avenue Loyola University Chicago Loyola University Museum of Art Lux Life Realty LUXBAR

Μ

M Burger Madison Capital Magellan Development Group Maria Pinto Mark Goodman & Associates Mary Mary Gifts Max Mara Maxine Salon Mekky Media Mercury, Chicago's Skyline Cruiseline Michael Jordan's Steak House Mid-America Real Estate Millennium Garages Millennium Hall Chicago Modern Luxury Moore Landscapes Museum of Contemporary Art Chicago Museum of Illusions - Chicago

N

Napolita Pizzeria & Wine Bar at Millennium Hall NASCAR Chicago Street Race Navy Pier NBC 5 Chicago Nobu Chicago NOBU Hotel Chicago NOBU Hotel Chicago NoMI North Shore Exchange in the City Northwestern Medicine Northwestern University

0

Odyssey Chicago River Odyssey Cruises Odyssey Lake Michigan O'Handley Consulting, Inc Olympik Signs Omni Chicago Hotel One Magnificent Mile/Franklin Partners Osteria Via Stato/Pizzeria Stato

Ρ

Palm Court Pandora Jewelry Park Hyatt Chicago Parkside Realty, Inc. Paul Stuart Peggy Notebaert Nature Museum Pierrot Gourmet Pinstripes Pippin's Tavern Pizzeria Portofino Poetry Foundation Point B Communications Pomellato Power Construction PWS Environmental

Q

Quartino Ristorante

R

RAMEN-SAN Deluxe Realized Value Collaborative Rebar Record A Hit Reviver rEvolution River Shannon Riverside Investment & Development Ronald McDonald House Charities of Chicagoland & Northwest Indiana Ronald McDonald House near Lurie Children's Hospital RPM Events RPM Italian RPM Seafood RPM Steak

S

Sable at Navy Pier Chicago, Curio Collection by Hilton Saint Laurent Seadog Cruises Semmer Landscape Sephora Shanghai Terrace Shaw's Crab House She-nannigans Sheraton Grand Chicago Riverwalk Shirley Ryan AbilityLab Shoreline Sightseeing Shoreline Water Taxi Shula's Steak House Signet Realty Skyline Building Services Sloomoo Institute Smith & Wollensky - America's Steakhouse Sofitel Chicago Magnificent Mile Solomon Cordwell Buenz (SCB) Sonesta ES Suites Chicago Downtown Magnificent Mile -Southern Glazer's Wines & Spirits SP + Special Olympics Illinois Spirit of Chicago Cruises Spirit of Navy Pier Cruises Spirits and Spice SpotHero Inc Stacy Sweat Designs Starbucks Reserve Roastery, Chicago Stetsons Modern Steak + Sushi Stone Real Estate Streeter's Tavern Streeterville Properties Studio Paris Sushi-San/The Omakase Room Swissotel Chicago



Т

Taft Stettinius & Hollister LLP Talbott Cucina Talbott Hotel Tallboy Taco Tamar Productions Inc Terrace 16 The Anti-Cruelty Society The Art Institute of Chicago The Arts Club of Chicago The Bamboo Room The Bellevue Chicago The Blackstone, Autograph Collection The Chicago Help Initiative The Comedy Bar The Drake The Evie The Exchange The Exhibit House of Chicago The F A Bartlett Tree Expert Company The Feil Organization The Gwen, a Luxury Collection Hotel, Michigan Avenue Chicago

The Hangge-Uppe The Ivy Room The Langham, Chicago The Lobby The Lodge Tavern The Ogden International School of Chicago The Original Mother's The Palmolive Building Condominiums The Peninsula Chicago The Peninsula Hotels The Peninsula Spa The Redhead Piano Bar The Richard H. Driehaus Museum The Ritz-Carlton Chicago The Ritz-Carlton Residences, Chicago The Royal Sonesta Chicago Downtown The Shops at North Bridge The Spa at Trump The St. Regis Chicago The Wrigley Building/Zeller Thompson Chicago Three Dots and a Dash Tiffany & Co.

TimeZoneOne TOPGOLF Swing Torali Italian-Steak Travelle at The Langham, Chicago Tribune Tower Residences/Golub & Company Trump International Hotel & Tower Chicago

U

United Service Companies Upstairs at The Gwen

V

Vertiport Chicago.

W

W Chicago - Lakeshore Waldorf Astoria Chicago Waldorf Astoria Spa Chicago Walgreens Water Tower Place Water Tower Realty Wendella Tours & Cruises Western Specialty Contractors Wildfire Chicago Wintrust Bank - Delaware Wintrust Bank - Oak & Rush Wintrust Bank - Old Town Wintrust Bank - Streeterville Wintrust Financial Corporation Wisecarver Public Relations Woman's Athletic Club of Chicago Woodlawns Landscape Company

Υ

Yardbird Southern Table & Bar

Ζ

Z BAR Zegna

Digital Marketing Highlights in 2023

985K + Users in 2023 visited TheMagnificentMile.com

19% More users than in 2019

65% Of users are age 18-44

70% Of visits are from mobile devices

92% Of visitors are located within the U.S.

2.4 Million Page views in 2023 51K Newsletter subscribers

17% Newsletter open rate

128K + Followers on Facebook and Instagram

259K + Member listings and events page views

160% increase in total page views YOY, with **EXPLOSIVE GROWTH** in the "Things to do" and "Explore" pages



GIVE YOUR BRAND A BOOST!

Request our 2024 Member Marketing Menu to tap into our digital channels.

Email dchudy@themagnificentmile.com for more information



2023 Staff & Leadership

STAFF

Kimberly Bares President and CEO

Jane Bish Office Assistant

Denise Chudy Director of Marketing and Communications

Ellen Farrar Executive Producer/ The Wintrust Magnificent Mile Lights Festival®

Karen Hickey Director of Membership

Victoria Knurowski Membership and Events Associate

Francesca Loise Marketing & Strategic Partnerships Associate

Willie Richardson Staff Accountant

Marshun Tolbert Government Relations Manager

John Schellenberg Office Manager

LEADERSHIP

OFFICERS

Justine Fedak, Chair

Nichole Benolken, Treasurer 360 Chicago

Donna Pugh, Chair, The Magnificent Mile[®] Charitable Foundation *Foley & Lardner LLP*

Kimberly Bares, President/CEO The Magnificent Mile® Association

Eric Fogel, General Counsel Amundsen Davis Law

Ryan Jacobson, General Counsel *Amundsen Davis Law*



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Jack Aiello Garrett Popcorn Shops

Laura Bossert 737 North Michigan Avenue Investment

Jennifer Clark Loyola University Chicago

Gabriel Constantin Trump International Hotel & Tower Chicago

Shevket Dardovski SP+ Corporation

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Robert Dion Davis Harrison Dion, Inc.

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Mitchell C Feldman Water Tower Place

*Richard Gamble Realized Value Collaborative, LLC

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Chris Howard AV Concepts

Susan Jablonski ClaimBuyout

*Camille Julmy Parkside Realty

*Basil M. Kromelow

Jennifer L Kunde Northwestern University

*John C McCarthy GO Airport Express

Stanley Nitzberg *Mid-America Real Estate Corporation*

Lori Olson 401 N. Michigan Avenue, Zeller

Donovan Pepper Walgreens

Grace Rappe HDR, Inc.

*Mary Ann Rose Tamar Productions, Inc.

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*Richard Simon United Service Companies

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Gail Spreen Jameson Sotheby's International Realty

*Donald V Sr. Versen

*Ralph Weber Weber Alliance

*Past Chair of the Board

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Aubrey Agra Chicago's First Lady Cruises

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David Macknin ChicagoRisk, Inc. Damien McArdle The Drake Hotel

*John C McCarthy GO Airport Express

Lyn McKeaney Lodge Management Group

Stanley Nitzberg *Mid-America Real Estate Corporation*

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Nancy Paridy Shirley Ryan AbilityLab

Donovan Pepper Walgreens

Grace Rappe HDR. Inc.

Lou Raizin Broadway in Chicago

Christine A. Reller ABC 7 Chicago

Sven Richter Sofitel Chicago Magnificent Mile

Randy Romero Sable at Navy Pier

*Mary Ann Rose Tamar Productions, Inc.

*Marc S Schulman Eli's Cheesecake Company

Richard Similio 150 North Michigan

*Richard Simon United Service Companies

*Peter Simoncelli The Ritz-Carlton, Chicago

Clay Spencer Fairmont Chicago - Millennium Park

Gail Spreen Jameson Sotheby's International Realty

David Stone Stone Real Estate



Stacy Sweat Stacy Sweat Designs

Lisa Tienken American Girl Place

Lisa Timbo The Sheraton Grand Hotel

Tommie Van Residence Inn by Marriott Chicago Downtown Magnificent Mile

*Donald V. Sr. Versen

Roger Walters SP+ Corporation

Stephen Wancha Four Seasons Hotel Chicago

Heather Way Kitzes The Chicago Cubs

*Ralph Weber Weber Alliance

Danny Wirtz Breakthru Beverage Group

Kelly Wisecarver Wisecarver Public Relations

Anthony Zamora The Langham Hotel Chicago

Maria Zec The Peninsula Chicago

THE MAGNIFICENT MILE[®] CHARITABLE FOUNDATION

Donna J. Pugh, Foundation Chair *Foley & Lardner*

Jennifer Kunde, Secretary Northwestern University

David Macknin, Treasurer ChicagoRisk

Kimberly Bares The Magnificent Mile® Association President & CEO

DIRECTORS

Erin Joelle Aldana Chicago Chop House

Nancy Ayers Alliant Insurance Services

Aileen Gaspari Semmer Landscape

Randy Grimes FirstService Residential Illinois

Rob Hartill SERVEPRO Disaster Recover Team Zubricki

Rebecca Polan Fairmont Chicago Millennium Park

Tiffani Sterdivant Tribune Tower Residences

Jetnya Simmons Cultivating Freedom

2023 Event Sponsors



THE WINTRUST MAGNIFCENT MILE LIGHTS FESTIVAL®

TITLE SPONSOR

Wintrust

PRESENTING SPONSORS

AT&T Dunkin' Enjoy Illinois

PARTNER Walt Disney World® Resort

MEDIA PARTNERS \boldsymbol{X}

ABC 7 Chicago 93.9 LITE fm WGN Radio

PARADE AND LIGHTS FESTIVAL® LANE SPONSORS

Ann & Robert H. Lurie Children's Hospital Broadway in Chicago Canadian National Railway Choose Chicago City Cruises Eli's Cheesecake Fairmont Chicago Millennium Park HDR

Illinois Lottery

The Langham, Chicago

Lifeway Kefir

NASCAR Chicago Street Race

The Wrigley Building

Water Tower Place

Performance time donated by: The Noggeler Guuggenmusig Luzern and Ballet 5:8

ANNUAL MEETING 2023

360 CHICAGO Alliant Specialty Alvarez Affairs Amundsen Davis Law CBRE - 737 N. Michigan Ave. Chicago's First Lady Cruises **City Experiences** Constellation Encore Fairmont Chicago Millennium Park Foley and Lardner LLP Four Seasons Chicago **GNP** Realty Go Airport Express Golub and Co. Harry Caray's Hearn Company JLL John C. Robak Justine Fedak Kelly Wisecarver LAZ Parking Maria Pinto Meli Cafe Michael Ruemmler Mid America Real Estate Corporation OKRP Realized Value Collaborative Semmer Landscape, LLC Shoreline sightseeing Southern Glazer Wine and Spirits The Peninsula Chicago The Ritz-Carlton, Chicago Time Zone One





Trump International Hotel and Tower Chicago United Services Companies Walgreens Wendella Zeller

GOLF OUTING

360 CHICAGO CBRE - 737 N. Michigan Avenue Acadia Realty BluSky Restoration CBRE - 150 N. Michigan Avenue City Experiences Encore Global Fairmont Chicago - Millennium Park

Four Seasons Hotel Chicago Golub & Co. Hyatt Regency Chicago InterPark LLC Landcraft Design, LLC LAZ Parking Mid-America Realt Estate Corporation Modern Luxury Semmer Landscape, LLC Sheraton Grand Chicago Riverwalk Southern Glazer's Wine and Spirits SP+ The Gwen Hotel Chicago London House Chicago Trump International Hotel & Tower[®] Chicago Wendella Wow Bao Zeller

MEMBERSHIP CONNECTIONS 2023

Trump International Hotel & Tower® Chicago AceBounce Park Hyatt Chicago The Perceptual Experience 21c Museum Hotel Chicago Pinstripes

MEMBER BRIEFINGS

Fairmont Chicago - Millennium Park Four Seasons Hotel Chicago Hyatt Centric Chicago Magnificent Mile Northwestern Memorial Hospital

ANNUAL GALA

360 CHICAGO 900 North Michigan Shops **ABM Engineering** Akerman LLP Ann & Robert H. Lurie Children's Hospital of Chicago Arlo Chicago Ateema Media & Marketing Bartlett Tree Experts Big Bus Tours Chicago CBRE - 150 N. Michigan Avenue CBRE - 737 N. Michigan Avenue Chicago Cubs Chicago Fire Chicago's First Lady Cruises Chick-fil-A Choose Chicago **City Experiences** Clayco DHD Eataly Chicago Ed Debevic's Elara Engineering Faegre Drinker Biddle & Reath LLP Fairmont Chicago - Millennium Park Flight Club Chicago Foley & Lardner LLP Four Seasons Hotel Chicago Garrett Popcorn Shops Goettsch Partners, Inc. Golub and Co. Harry Caray's Restaurant Group Harvard Maintenance Inc. HDR Inc.



HEARN - 875 N. Michigan Avenue Huntington Bank Hyatt Regency Chicago InterContinental Chicago InterPark LLC John Robak Justine Fedak Lakeshore Beverage LAZ Parking Lodge Management Group Lookingglass Theatre Loyola University Chicago Magellan Development Group LLC Mid-America Real Estate Corporation NASCAR Northwestern Medicine Northwestern University Omni Hotel Chicago Parkside Realty/Acadia Realty Trust Pinstripes rEvolution Semmer Landscape, LLC Solomon Cordwell Buenz Southern Glazer's Wine and Spirits

SP+

Spirits and Spice Swissotel Chicago Tamar Productions Inc. The Langham Chicago The Shops at North Bridge The Wrigley Building TimeZoneOne Trump International Hotel & Tower® Chicago Trump International Hotel and Tower® New York United Service Companies W.E. O'Neil Construction Co. Waldorf Astoria Chicago Walgreens Walsh Group Walt Disney World Resorts Water Tower Place The Westin Kierland Resort & Spa Zeller - The Wrigley Building Zeller - 401 N. Michigan Avenue

ANNUAL SUMMER CRUISE

Chicago's First Lady Cruises Eli's Cheesecake Company

HOLIDAY PARTY

360 CHICAGO Record-A-Hit

Financial Statements

	2023 UNAUDITED	2022 AUDITED
MEMBERSHIP		
Revenues	\$513,673	\$434,405
Expenses	\$12,020	\$12,032
Net Revenue	\$501,653	\$422,373
MEETINGS & EVENTS		
Revenues	\$505,234	\$434,900
Expenses	\$258,958	\$252,977
Net Revenue	\$246,276	\$181,923
PLANNING & ADVOCACY		
Revenues	\$652,953	\$1,397,545
Expenses	\$573,235	\$1,290,320
Net Revenue	\$79,718	\$107,225
MARKETING		
Revenues	\$1,528,548	\$2,226,101
Expenses	\$1,186,173	\$1,656,629
Net Revenue	\$342,375	\$569,472
ADMINISTRATION		
Revenues	\$164,775	\$116,827
Expenses	\$1,250,057	\$774,761
Net Revenue	-\$1,085,282	-\$657,934
REVENUES TOTAL	\$3,365,183	\$4,609,778
EXPENSES TOTAL	\$3,280,443	\$3,986,719
NET REVENUE TOTAL	\$84,740	\$623,059



THE MAGNIFICENT MILE ASSOCIATION